

# Junior Delivery Solution Manager with German Language

<b>Job ID:</b>	101359
<b>Country:</b>	Slovakia
<b>Location:</b>	Kosice
<b>Region:</b>	East Slovakia
<b>Employment Type:</b>	Full Time - Regular
<b>Job Level:</b>	Professional

## Job Description

General description: Junior DSM takes care of and acts as business support for Solution Design, Architecture and Sales positions. Designs solution based on standard deployment models to fulfill customer requirements. Supports creation of price calculation for requested standard product solution in order to support pre-sales phase. Supports the proposal of transition from current to future architectural state in consideration of the future needs of the business and requirements. Junior DSM supports the preparation of the final proposal and ensures the conflation of all proposal parts, delivered by solution factory, finance and controlling

Accountabilities:

- Creates basic designs according product guidelines
- Creates cost calculations of specific solutions for the customer account, in context of T-Systems portfolio, standards and principles in close cooperation with procurement.
- Checks functional and technical feasibility of required solutions, advice on alternatives and optimize the functional and technical aspects of proposals, contributes to winning of best-fit and profitable bids and solutions
- Initiates final sourcing process
- Collects data for KPI reporting of all orders validated by quality gate
- Controls the inclusiveness of documentation, adjusts layout of proposal documents and presentations
- Coordinates company incoming bid requests, sets up bid strategies
- Collaborates with a wide variety of involved parties to include all necessary information within the proposals and orders
- Participates in internal projects as required
- Reviews in presales process budget, time and quality and ensures that the necessary and sufficient actions are taken to win the deal
- Set up and maintain budgetary pricelists, references and customer profiles in appropriate database

Other Benefits:

- Cafeteria - individual benefit
- Trainings and development opportunities
- Discounts at various providers in Košice
- Possibility of Home office
- Pension savings contribution
- Meal vouchers contribution
- Teambuildings
- Extra vacation days
- Young and enthusiastic working environment
- Diversity Program
- Health Weeks

- . Sport Activities
- . Weekend Events
- . Work life Coaching
- . Doctors at workplace
- . Credit card
- . Metro card
- . Referral bonus /financial/
- . Rotations possibilities

<br> <br><u> Requirements: </u> <br>Education

- . Information technologies - Master

<br> <br>Experience

- . ICT Analysis, Architecture and Design – 2 years

<br> <br>Languages

- . German (mandatory) CEF B2 or higher
- . English CEF B1 or higher

<br> <br>Soft skills

- . Communications Skills – Intermediate
- . Analytical Thinking – Intermediate
- . Presentation skills – Intermediate
- . Customer orientation – Intermediate
- . Negotiation skills – Intermediate
- . Calculation, costing - Intermediate

<br> <br>IT Technical Skills

- . Enterprise technologies – Intermediate
- . T-Systems Portfolio – Intermediate
- . MS Office – Advanced
- . Service Description – Basic
- . Solution Design per platform – Basic
- . Project Management - Basic

<br> <br>Minimum monthly salary is 1100 € brutto + variable part of salary + other financial benefits. The final basic wage component can be adjusted accordingly to individual skills and experience of selected candidate.

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technologies. <br> <br>T-Systems Slovakia was established in Slovakia in 2006 with the goal of providing information and communication (ICT) outsourcing solutions for the global corporate clientele of the Deutsche Telekom AG Group. The company has been based in Košice since its establishment. It was established as a subsidiary of T-Systems International GmbH, which has its head office in Germany and is a part of the global Deutsche Telekom AG Group. <br>The Slovak company provides outsourcing services for corporate customers in Germany, the European Union and at a global level. The size and breadth of activities and quality of work delivered by T-Systems Slovakia is a major reason why the T-Systems brand is the market leader in Germany and one of the big four ICT service providers in Europe. <br>The company has used the last decade to grow from nothing to the second-largest IT company in Slovakia and the second-largest employer in the east of the country. T-Systems Slovakia had 3,850 employees in Košice at the end of 2016, which makes it the second-largest shared service center in Slovakia and one of the top fifteen largest employers in Slovakia. <br>Thanks to our highly qualified and motivated employees, our company has the fastest growing added value in the IT sector in Slovakia.

## Contact

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